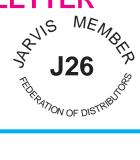
FEDERATION OF DISTRIBUTORS NEWSLETTER



Issue No. 19, July, 2001





Scenes From IFFA 2001

Jarvis Products Corporation recently participated in the tri-annual IFFA 2001 exhibition held in Frankfurt, Germany May 19 through May 24, 2001. The IFFA show is the world's largest exhibition of meat industry equipment and related services. Due to the size of this show, Jarvis representatives from corporate headquarters, all ten worldwide affiliates, plus several Jarvis distributors helped man our booth. Jarvis U.S.A. was represented by Vincent R. Volpe, President Jarvis Products, Peter Gwyther, Vice President Jarvis Products, and Jon Jarvis, Director of European Operations.





Front and side views of the Jarvis booth at the IFFA show. Note the large 96 inch high by 72 inch wide (244 by 183 centimeters) action photo of Jarvis' new JCK-1 automatic hog splitter, (bottom photograph) and wall sized photo of Jarvis' new beef stunning machine (top photograph, far right).



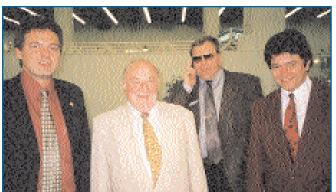
From left, Peter Gwyther, Vice President Jarvis Products with Vincent R. Volpe, President Jarvis Products. Peter is holding Jarvis' new Model 50D-1 Beef Dehorner introduced at the IFFA show.



From left, Michael Gwyther, Vice President and General Manager of Jarvis do Brasil with Daniel Capurro, President and Director of Toral Enterprises, Jarvis' distributor in Uruguay.



From left, Ray Zak of Steinemann GmbH, Steinfeld, Germany, an unidentified representative from Bosseler Geldschmaus GmbH, Garrel, Germany, Ernst Biemann, Jarvis Service Technician and Mr. Pundt, also from Steinemann GmbH.



From left, former Jarvis GmbH serviceman Mr. Blazek, Mr. Hosnedl, Mr. Kocarek and Mr. Zeleny of ORS, Jarvis' distributor in the Czech Republic.



Alan Lee, Manager of Jarvis Equipment NZ Ltd., Jarvis' New Zealand affiliate, in front of a photograph of Jarvis' beef stunning machine produced in that country.



Bengt Sandberg, General Manager of Jarvis Skandinavien AB, Jarvis' new Scandinavian affiliate responsible for sales and service in Sweden, Norway and Denmark



From left, Evandro Miesse Mente and Pedro "Pedrinho" Belotto, both Directors at Frigorifico Bertin SP Brasil with Michael Gwyther, Vice President and General Manager of Jarvis do Brasil.



From left, Madi Shirai, Vice President of Jarvis Japan Co. Ltd. with Brian Nott of Brighter Ltd., the UK manufacturer of Endeavour trimmers.

Page 2 Issue No. 19, July, 2001



From left, Dr. Gerhard Heethling, Red Meat Abattoir Association, Johan Mervse of LAW, Groblershoop, Louis Visagie, Red Meat Abattoir Association, Ben Myburgh, General Manager of Jarvis Products Corp. RSA and Wessel V. Wyk of LAW, Groblershoop.



From left, Ernst Biemann, Jarvis Service Technician, Jon Jarvis, Jarvis' Director of European Operations, Mr. Weerts, a show visitor and Mr. Moorman from the Garrel German slaughterhouse.



Ralf Riedel (far right), Manager of Jarvis GmbH, our German affiliate, with a Russian meat processor who is building a new slaughterhouse.



Ralf Riedel with Alios Andricopoulos owner of METRON, Jarvis' distributor in Greece.





Having a talk with the boss are (from left) Dwight Streeter, Vice President and General Manager of Jarvis Industries Canada Ltd., Henry Kelly, Jarvis Argentina's Vice President, and Vincent Volpe, President Jarvis Products Corporation.



Enjoying the show and getting caught up on the latest industry news are (from left) Alan Lee, Jarvis New Zealand, Dwight Streeter, Jarvis Canada and Ben Myburgh, Jarvis South Africa.



Jarvis Managers Ralf Riedel and Allan Lee (second from left and far right) with (in front and from left) Mr. Winter, Mr. Neumann and Mr. Oelkers from Moksel AG, Buchloe, Germany.



Madi Shirai, Vice President of Jarvis Japan Co. Ltd. (fifth from right) with a delegation representing the Japanese meat industry.

Page 3

Using IFFA Show Literature to Promote Jarvis Products

ORS, Jarvis' Czech Republic distributor, and INFOOD Holland, Jarvis' Dutch distributor, used some very creative ideas to promote their relationship with Jarvis Products. The back page of INFOOD Hollands' advertisement piece was also used for recording exhibitor booths visited at the show, and for taking notes.

Advertising sheet circulated by INFOOD Holland, Jarvis' distributor in the Netherlands.



Advertising sheet used by ORS, Jarvis' distributor in the Czech Republic.



New Sales Sheets Available

Jarvis has just printed three new sales catalog sheets for the Model AN-10K1 pneumatic stunner, JCK-1 automatic hog splitter and Model 161 BG beef hock cutter blade grinder.

Model AN-10K1



Model JCK-1



Model 161 BG



If you wish to order any of these new sales catalog sheets, please contact Vincent Volpe at 860 347-7271 (Fax: 860 347-9905; E-mail: jarvis.products.corp@snet.net). Please specify type(s) and number desired.

Page 4 Issue No. 19, July, 2001